

## Account Manager – Waikato / Bay of Plenty

**Looking for that next challenge?**

**Do you have a passion for ICT in Schools?**

Edtech are a leading provider of ICT Solutions and Services to schools in New Zealand. With a reputation that is second to none, Edtech have helped schools maximise their investment in ICT for the last 15 years.

We seek a self motivated person to join our successful Hamilton sales team with experience in customer service. Working across the greater Waikato and Bay of Plenty regions, you will need to prove that you have:

- Proven successful sales background, ideally with an IT product/service
- An understanding of the issues and initiatives that are driving schools IT requirements
- Strong IT Product & Technical Knowledge
- Professional in appearance and presentation
- Excellent oral and written communication
- Outstanding interpersonal and Customer Service skills as a relationship manager
- Have a genuine interest in the development of technical solutions for schools
- Passion, Drive & Commitment

We will provide an excellent salary package including car allowance, an exciting modern vibrant work environment and professional development to help you take your career to the next level.

So are you ready for the next challenge?

If so please send your application and CV to [steve.ford@edtech.co.nz](mailto:steve.ford@edtech.co.nz)

*NOTE for Overseas Enquiries and Non NZ Residents:*

*Whereas we welcome international enquiries, only applicants who are legally entitled to work in New Zealand and can make themselves available for interviews in New Zealand will be considered for advertised positions. Others may not necessarily be responded to.*